

PLANO SYMPHONY ORCHESTRA

Plano, Texas

Financial Statements

Years Ended June 30, 2019 and 2018

PLANO SYMPHONY ORCHESTRA

Financial Statements

Years Ended June 30, 2019 and 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Plano Symphony Orchestra
Plano, Texas

We have audited the accompanying financial statements of Plano Symphony Orchestra (the "Association"), a nonprofit corporation, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Plano Symphony Orchestra as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PSK LLP

Arlington, Texas
December 18, 2019

PLANO SYMPHONY ORCHESTRA

Statements of Financial Position

June 30, 2019 and 2018

	ASSETS	
	<u>2019</u>	<u>2018</u>
Current Assets		
Cash and cash equivalents		
Operating	\$ 57,450	\$ 69,437
Reserve	<u>16,422</u>	<u>135,879</u>
Total cash and cash equivalents	<u>73,872</u>	<u>205,316</u>
Accounts receivable		
Pledges receivable, current portion	78,988	79,871
Other receivables	<u>179,243</u>	<u>213,220</u>
Total accounts receivable	<u>258,231</u>	<u>293,091</u>
Prepaid expenses	<u>33,070</u>	<u>36,391</u>
Total current assets	<u>365,173</u>	<u>534,798</u>
Investments	608,191	781,802
Pledges receivable, net of current portion	79,476	152,487
Property and equipment, net of accumulated depreciation	<u>665,956</u>	<u>45,910</u>
Total assets	<u>\$ 1,718,796</u>	<u>\$ 1,514,997</u>
	LIABILITIES AND NET ASSETS	
Current Liabilities		
Accounts payable	\$ 14,023	\$ 14,116
Deferred revenue	315,349	331,801
Notes payable, current portion	<u>14,616</u>	<u>-</u>
Total current liabilities	343,988	345,917
Long-term Liabilities		
Notes payable, net of current portion	<u>466,044</u>	<u>-</u>
Total liabilities	<u>810,032</u>	<u>345,917</u>
Net Assets		
Without donor restrictions		
Undesignated	470,978	637,020
Board designated	<u>136,547</u>	<u>128,485</u>
Total without donor restrictions	607,525	765,505
With donor restrictions	<u>301,239</u>	<u>403,575</u>
Total net assets	<u>908,764</u>	<u>1,169,080</u>
Total liabilities and net assets	<u>\$ 1,718,796</u>	<u>\$ 1,514,997</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRA

Statement of Activities
Year Ended June 30, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues and Other Support:			
Contributions			
Corporate	\$ 72,094	\$ 15,050	\$ 87,144
Individuals	76,424	33,965	110,389
Education	763	64,226	64,989
In-kind	112,770	-	112,770
Sponsorships	176,332	-	176,332
Grants	344,418	1,500	345,918
Fundraising revenue	298,201	-	298,201
Ticket sales	484,222	-	484,222
Education program	57,480	-	57,480
Other	27,948	-	27,948
Net assets released from restrictions:			
Expiration of time restrictions (pledges)	119,217	(119,217)	-
Expiration of time restrictions (corporate/grants)	82,100	(82,100)	-
Expiration of purpose restrictions	<u>15,760</u>	<u>(15,760)</u>	<u>-</u>
Total revenues and other support	<u>1,867,729</u>	<u>(102,336)</u>	<u>1,765,393</u>
Expenses:			
Program services	1,223,775	-	1,223,775
General and administrative	306,171	-	306,171
Fundraising	<u>527,347</u>	<u>-</u>	<u>527,347</u>
Total expenses	<u>2,057,293</u>	<u>-</u>	<u>2,057,293</u>
Increase (Decrease) in Net Assets from Operations	<u>(189,564)</u>	<u>(102,336)</u>	<u>(291,900)</u>
Other Revenues, Gains and Losses:			
Net investment return	<u>31,584</u>	<u>-</u>	<u>31,584</u>
Total Increase (Decrease) in Net Assets	(157,980)	(102,336)	(260,316)
Net Assets at Beginning of Year	<u>765,505</u>	<u>403,575</u>	<u>1,169,080</u>
Net Assets at End of Year	<u>\$ 607,525</u>	<u>\$ 301,239</u>	<u>\$ 908,764</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRA

Statement of Activities
Year Ended June 30, 2018

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues and Other Support:			
Contributions			
Corporate	\$ 155,912	\$ 79,550	\$ 235,462
Individuals	39,542	79,736	119,278
Education	235	14,655	14,890
In-kind	179,423	-	179,423
Sponsorships	164,728	-	164,728
Grants	311,572	-	311,572
Fundraising revenue	265,283	-	265,283
Ticket sales	471,438	-	471,438
Education program	39,044	7,500	46,544
Other	26,375	-	26,375
Net assets released from restrictions:			
Expiration of time restrictions (pledges)	158,347	(158,347)	-
Expiration of time restrictions (corporate/grants)	27,100	(27,100)	-
Expiration of purpose restrictions	7,060	(7,060)	-
Total revenues and other support	<u>1,846,059</u>	<u>(11,066)</u>	<u>1,834,993</u>
Expenses:			
Program services	1,246,678	-	1,246,678
General and administrative	324,698	-	324,698
Fundraising	375,521	-	375,521
Total expenses	<u>1,946,897</u>	<u>-</u>	<u>1,946,897</u>
Increase (Decrease) in Net Assets from Operations	<u>(100,838)</u>	<u>(11,066)</u>	<u>(111,904)</u>
Other Revenues, Gains and Losses:			
Net investment return	<u>33,556</u>	<u>-</u>	<u>33,556</u>
Total Increase (Decrease) in Net Assets	(67,282)	(11,066)	(78,348)
Net Assets at Beginning of Year	<u>832,787</u>	<u>414,641</u>	<u>1,247,428</u>
Net Assets at End of Year	<u>\$ 765,505</u>	<u>\$ 403,575</u>	<u>\$ 1,169,080</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRAStatement of Functional Expenses
Year Ended June 30, 2019

	Program Services	Supporting Services		Total
		General and Administrative	Fundraising	
Personnel	\$ 333,229	\$ 83,140	\$ 212,584	\$ 628,953
Artistic costs	536,224	-	-	536,224
Concert production	155,011	-	-	155,011
Marketing	179,376	-	-	179,376
Fundraising events	-	-	313,562	313,562
Facilities	-	85,608	-	85,608
Supplies and resources	-	59,241	1,201	60,442
Depreciation	-	21,363	-	21,363
Interest	-	25,130	-	25,130
Other	19,935	31,689	-	51,624
Total	<u>\$ 1,223,775</u>	<u>\$ 306,171</u>	<u>\$ 527,347</u>	<u>\$ 2,057,293</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRA

Statement of Functional Expenses
Year Ended June 30, 2018

	Program Services	Supporting Services		Total
		General and Administrative	Fundraising	
Personnel	\$ 290,518	\$ 149,151	\$ 142,232	\$ 581,901
Artistic costs	556,309	-	-	556,309
Concert production	177,908	-	-	177,908
Marketing	205,146	-	-	205,146
Fundraising events	-	-	231,748	231,748
Facilities	-	92,708	-	92,708
Supplies and resources	-	57,150	1,541	58,691
Depreciation	-	4,799	-	4,799
Other	16,797	20,890	-	37,687
Total	<u>\$ 1,246,678</u>	<u>\$ 324,698</u>	<u>\$ 375,521</u>	<u>\$ 1,946,897</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRA

Statements of Cash Flows
 Years Ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash Flows From Operating Activities:		
Increase (decrease) in net assets	\$ (260,316)	\$ (78,348)
Adjustments to reconcile change in net assets to net cash and cash equivalents used in operating activities:		
Depreciation	21,363	4,799
Adjustment to discount on pledges receivable	(6,938)	(3,013)
Net investment return	(31,584)	(33,556)
Changes in assets and liabilities:		
Accounts receivable	114,809	(28,488)
Prepaid expenses	3,321	3,921
Accounts payable	(93)	4,841
Deferred revenue	<u>(16,452)</u>	<u>4,694</u>
Net cash and cash equivalents used in operating activities	<u>(175,890)</u>	<u>(125,150)</u>
Cash Flows From Investing Activities:		
Purchases and proceeds from sale of investments, net	205,195	28,275
Purchases of property and equipment	<u>(641,409)</u>	<u>(29,141)</u>
Net cash and cash equivalents used in investing activities	<u>(436,214)</u>	<u>(866)</u>
Cash Flows From Financing Activities:		
Borrowings on notes payable	487,500	-
Payments on notes payable	<u>(6,840)</u>	<u>-</u>
Net cash and cash equivalents provided by financing activities	<u>480,660</u>	<u>-</u>
Net Change in Cash and Cash Equivalents	(131,444)	(126,016)
Cash and Cash Equivalents at Beginning of Year	<u>205,316</u>	<u>331,332</u>
Cash and Cash Equivalents at End of Year	<u>\$ 73,872</u>	<u>\$ 205,316</u>
Supplemental Disclosures:		
Cash paid for interest	<u>\$ 25,130</u>	<u>\$ -</u>

The accompanying notes are an integral part of these financial statements.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

1 - Nature of Organization and Activities

Plano Symphony Orchestra (the “Association”) is a nonprofit corporation organized to inspire, educate, entertain and involve the children, youth and adults of our community in the enjoyment of great music. The Association’s activities are generally exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

2 - Significant Accounting Policies

Basis of Accounting - The financial statements of the Association have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned, and expenses are recorded when the obligation is incurred. The financial statements have been prepared using accounting principles generally accepted in the United States of America (“U.S. GAAP.”)

Adoption of New Accounting Standards - In August 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update 2016-14: *Presentation of Financial Statements for Not-for-Profit Entities* (“ASU 2016-14”), which is an amendment to the FASB Accounting Standards Codification (“FASB ASC”) Topic 958. ASU 2016-14 is effective for annual financial statements issued for fiscal years beginning after December 15, 2017. Adopting ASU 2016-14 has had the following impact on the Association’s financial statements:

- The temporarily restricted net asset class has been renamed *net assets with donor restrictions*.
- The unrestricted net asset class has been renamed *net assets without donor restrictions*.
- The financial statements now include a statement of functional expenses.
- The notes to financial statements include a new disclosure about liquidity and availability of resources (See Note 3).
- Investment return is now simply reported in the aggregate, net of investment expenses.

Basis of Presentation - Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions may be perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues and Support - Revenues and support for the Association are primarily derived from individual and corporate donations, sponsorships, fundraising events, grants, and ticket sales.

Cash and Cash Equivalents - For purposes of reporting cash flows, the Association considers all bank deposits and highly liquid financial instruments with an original maturity of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted for capital needs, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

2 - Significant Accounting Policies (continued)

Pledges Receivable - Pledges receivable are comprised of uncollected Virtuoso Society pledges, net of a \$10,000 allowance for doubtful accounts for each of the years ended June 30, 2019 and 2018. See Note 4 for more information on pledges receivable.

Other Receivables - Other receivables are comprised of uncollected contributions and are considered fully collectible at June 30, 2019 and 2018.

Investments - As required by the Not-for-Profit Entities Investments of Debt and Equity Securities topic of the FASB ASC, investments in marketable equity securities with readily determinable fair values and all investments in debt securities are carried at their fair values in the statements of financial position. Dividends, interest, realized gains and losses, and unrealized gains and losses are included in the change in net assets.

Property and Equipment - Property and equipment are recorded at cost, if purchased, and fair market value at date of donation, if contributed. Maintenance, repairs, and minor renewals that do not significantly improve or extend the lives of the representative assets are expensed when incurred. Additions, improvements, and major renewals of \$1,000 or greater are capitalized. Capitalized instruments that have special significance are not being depreciated.

Depreciation is calculated using the straight line method over the estimated useful lives of the respective assets as follows:

Building and improvements	15 - 40 years
Furniture, fixtures and equipment	3 - 5 years

Deferred Revenue - Deferred revenue results from payments received for concerts to be performed in the next fiscal year.

Board Designated Endowment Fund - Endowment assets include board designated funds that the Association intends to hold long-term. The current long-term objective is to raise additional funds for the endowment, so that the endowment assets can return income, net of investment fees, sufficient to provide a predictable stream of funding for the programs supported by the Association. The Association's investment policy allows for these funds to be invested in a mix of mutual funds and exchange-traded funds, subject to certain conditions. The Association's spending policy allows for 5% of the unrestricted endowment portfolio balance to be used to fund operations of the Association each year, subject to certain conditions.

Grants - Grants require the fulfillment of certain conditions as set forth in the grant instrument. Failure to fulfill the conditions could result in the return of the funds to grantors. Although that is a possibility, the Board deems the contingency remote.

Donated Assets - Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

Use of Estimates - Management used estimates and assumptions in preparing these financial statements in accordance with U.S. GAAP. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Functional Allocation of Expenses - The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited on the basis of estimates of time and effort.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

2 - Significant Accounting Policies (continued)

Compensated Absences - Employees of the Association are entitled to paid time off depending upon length of service and other factors. The Association cannot reasonably estimate the amount of compensation for future absences; accordingly, no liability has been recorded in the accompanying financial statements. The Association's policy is to recognize the cost of compensated absences when paid to employees.

Income Taxes - The Association follows the Income Taxes topic of the FASB ASC, which prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. The Association is not aware of any activities that would jeopardize its tax-exempt status and is not aware of any activities that are subject to tax on unrelated business income. As of June 30, 2019, the Association has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements and does not expect this to change in the next twelve months. The 2016 through 2019 tax years remain subject to examination by the Internal Revenue Service.

Reclassifications - Certain amounts in the 2018 financial statements have been reclassified to conform to the 2019 financial statements presentation.

Subsequent Events - Subsequent events have been evaluated through December 18, 2019, which is the date the financial statements were available to be issued.

3 - Liquidity and Availability of Resources

The Association operates under a budget approved by its Board of Directors (the "Board"), who is responsible for monitoring the liquidity necessary to meet the Association's operating needs. The Board meets periodically throughout the year to evaluate the actual results of financial operations versus the budget. Additionally, the Association maintains certain Board-designated and donor-restricted funds, purposed for various activities of the Association (See Notes 8 and 9). Association management, in accordance with Association policy and/or in collaboration with the Board, appropriates resources from Board-designated and donor-restricted funds as needed.

Financial assets available for general expenditure, that is, without donor restrictions limiting their use or without requiring specific action of the Board, within one year of the date of the statement of financial position as of June 30, 2019, are comprised of the following:

Cash and cash equivalents	\$ 73,872
Accounts receivable, current portion	258,231
Investments	608,191
	<u>940,294</u>
Donor-restricted funds, less portion related to long-term pledges receivable	(211,979)
Board-designated funds	<u>(136,547)</u>
Financial assets available to meet general expenditure needs within one year	<u>\$ 591,768</u>

ASU 2016-14 allows for transitional relief with respect to disclosure of liquidity and availability of resources; accordingly, this information is not presented for 2018.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

4 - Pledges Receivable

Virtuoso Society pledges have a five-year term. All other pledges are due within one year of when the commitments are made. The current portion of pledges receivable at June 30, 2019 represents pledges due before June 30, 2020. The long-term portion represents pledges due during the subsequent three fiscal years and has been discounted to present value at a rate of 5.50%. Total pledges receivable are recorded net of a \$10,000 allowance for doubtful accounts for the years ended June 30, 2019 and 2018.

Pledges receivable at June 30, 2019 and 2018 are summarized as follows:

	2019		
	Current	Long-term	Total
Virtuoso Society pledges	\$ 85,988	\$ 89,260	\$ 175,248
Less discount to present value	-	(6,784)	(6,784)
Less allowance for doubtful accounts	(7,000)	(3,000)	(10,000)
	<u>\$ 78,988</u>	<u>\$ 79,476</u>	<u>\$ 158,464</u>
	2018		
	Current	Long-term	Total
Virtuoso Society pledges	\$ 86,871	\$ 169,211	\$ 256,082
Less discount to present value	-	(13,724)	(13,724)
Less allowance for doubtful accounts	(7,000)	(3,000)	(10,000)
	<u>\$ 79,871</u>	<u>\$ 152,487</u>	<u>\$ 232,358</u>

5 - Fair Value Measurements and Disclosures

The Association follows the Fair Value Measurements topic of the FASB ASC for all financial assets and liabilities measured at fair value on a recurring basis. The topic establishes a framework for measuring fair value and enhances disclosure requirements for fair value measurements. The topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The topic establishes market or observable inputs as preferred sources of values, followed by assumptions based on hypothetical transactions in the absence of market inputs. The topic establishes a hierarchy for grouping these assets and liabilities, based on the significance level of the following inputs:

Level I – Quoted prices in active markets for identical assets or liabilities.

Level II – Quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations whose inputs are observable or whose significant drivers are observable.

Level III – Significant inputs to the valuation model are unobservable.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

5 - Fair Value Measurements and Disclosures (continued)

The following is a listing of investments measured at fair value on a recurring basis and where they are classified within the hierarchy as of June 30, 2019 and 2018:

	2019				Total
	Level I	Level II	Level III	Other	
Money market funds	\$ 19,605	\$ -	\$ -	\$ -	\$ 19,605
Mutual funds	588,586	-	-	-	588,586
Total assets at fair value	<u>\$ 608,191</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 608,191</u>
	2018				Total
	Level I	Level II	Level III	Other	
Money market funds	\$ 24,850	\$ -	\$ -	\$ -	\$ 24,850
Mutual funds	756,952	-	-	-	756,952
Total assets at fair value	<u>\$ 781,802</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 781,802</u>

Money market funds and mutual funds are held on nationally recognized securities exchanges and are considered Level I investments.

6 - Property and Equipment

Property and equipment and accumulated depreciation as of June 30, 2019 and 2018 are comprised of the following:

	2019	2018
Building	\$ 351,000	\$ -
Building improvements	176,648	-
Land	99,000	-
Furniture, fixtures and equipment	114,178	99,417
Leasehold improvements	-	2,946
Instruments	12,500	12,500
	753,326	114,863
Less accumulated depreciation	<u>(87,370)</u>	<u>(68,953)</u>
	<u>\$ 665,956</u>	<u>\$ 45,910</u>

Depreciation expense was \$21,363 and \$4,799 for the years ended June 30, 2019 and 2018, respectively.

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

7 - Notes Payable

The Association has a note payable in the original amount of \$337,500 with the seller of property purchased by the Association during 2019. The note bears interest at a fixed rate of 8.00%, requires monthly payments of principal and interest of \$2,476, is secured by the property, and matures in October 2048, at which time all unpaid principal and interest will become due. The note had an outstanding balance at June 30, 2019 of \$335,411.

The Association has a note payable in the original amount of \$150,000 with a financial institution. The funds were used to remodel the property purchased by the Association during 2019. The note bears interest at a fixed rate of 5.50%, requires monthly payments of principal and interest of \$1,633, is unsecured, and matures in October 2023, at which time all unpaid principal and interest will become due. The note had an outstanding balance at June 30, 2019 of \$145,249.

Future principal maturities on the above notes payable are scheduled as follows:

Year Ending June 30,	
2020	\$ 14,616
2021	15,796
2022	16,772
2023	17,811
2024	97,528
Thereafter	<u>318,137</u>
Total	<u>\$ 480,660</u>

8 - Net Assets Without Donor Restrictions

The balances of net assets without donor restrictions as of June 30, 2019 and 2018 include net assets designated by the Board for the following purposes:

	<u>2019</u>	<u>2018</u>
Board Designated Endowment Fund	\$ 115,869	\$ 110,720
Alice Hobbs Education and Outreach Fund	<u>20,678</u>	<u>17,765</u>
	<u>\$ 136,547</u>	<u>\$ 128,485</u>

Endowment activities for the year ended June 30, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Beginning balance	\$ 110,720	\$ 105,146
Contributions	-	200
Investment returns	<u>5,149</u>	<u>5,374</u>
Ending balance	<u>\$ 115,869</u>	<u>\$ 110,720</u>

PLANO SYMPHONY ORCHESTRA
Notes to Financial Statements

9 - Net Assets With Donor Restrictions

The balances of net assets with donor restrictions as of June 30, 2019 and 2018 relate to certain contributions for which the donors have imposed restrictions. These restrictions require the Association to use such funds for expenditures directly related to various activities as follows:

	2019	2018
Individual pledges restricted for future seasons	\$ 199,943	\$ 285,195
Corporate pledges restricted for future seasons	22,700	89,750
Government grants	1,500	-
Scholarships	77,096	20,630
Education	-	8,000
	\$ 301,239	\$ 403,575

10 - In-kind Contributions

The Association receives a substantial amount of services donated by citizens interested in the Association's programs. Because of the difficulty in assigning values for such services, these items are generally not reflected in the accompanying financial statements. However, when contributed services meet the criteria under the Not-for-Profit Organizations topic of the FASB ASC, the amounts are reflected in the financial statements as revenues and expenses.

The use of office space was donated by the owner of such office space through December 2018. Advertising space was donated by local media. Typesetting, printing, professional services, and airfare have also been donated. The estimated rental value of these facilities and the value of the donated services have been reflected in the accompanying financial statements at fair market value at the date of donation.

The value of donated materials and services included in the financial statements and the corresponding expenditures for the years ended June 30, 2019 and 2018, are as follows:

	2019	2018
Revenues:		
Donated services	\$ 42,643	\$ 133,366
Donated facilities and materials	70,127	46,057
	\$ 112,770	\$ 179,423
Expenditures:		
Program services	\$ 47,981	\$ 51,800
General and administrative	24,246	83,500
Fundraising	40,543	44,123
	\$ 112,770	\$ 179,423